



## CURRICULUM VITAE

### Gabriel A. Poritz

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#### PERSONAL INFORMATION

*Citizenship:* Italy and USA / Swiss residence permit level C  
*Languages:* Fluent English, French and Italian / German C2+ / Spanish B1

#### WORK EXPERIENCE

**ABB** internship, Zürich & Geneva, Switzerland 07.2016 – 12.2016

- Support for new global railway market development (conception and roll-out strategy) with focus on marketing
- Support for Swiss transformer market with focus on sales performance

**LovePop** internship, Cambridge, MA, USA 06.2015 – 07.2015

- Logistics, scaling and automation of supply chain procedures (factory management and restocking of warehouses and points-of-sales)
- Additional exposure to revenue optimization, project management and sales

**Stolt Tankers B.V.** internship, Rotterdam, Netherlands 12.2014 – 02.2015

- Bachelor thesis work
- Ran a project on the use of new satellite technology for improved monitoring and reduced operating costs for the fleet

**Exmar Offshore** internship, Houston, TX, USA 01.2014 – 02.2014

- Naval architecture work for ocean transport of power plant components
- Engineering pilot project for oil platform modifications

**USNS Sisler** (ship) engine room cadet, Diego Garcia, BIOT 01.2013 – 02.2013

- Hands-on experience running high-tech gas-turbine ship
- Focus on engine room operations and maintenance

**Bay Ship & Yacht** internship, Alameda, CA, USA 01.2012 – 02.2012

- Steel work on ship extension project
- Additional support in work planning, quality control and inspections

**Conplan AG** internship, Zürich, Switzerland 01.2011 – 06.2011

- Project development for new residential building
- Early stage design, as well as models and drawings for sales pitch

**NOAA** internship, Woods Hole, MA, USA 07.2010 – 08.2010

- Research on whale migration
- Pattern recognition using audio-recording buoys

<b>OTHER WORK</b>	• <b>MOVU</b> - Website translation	Spring 2017
	• <b>ON Running</b> - Fitting model	Spring 2017
	• <b>Piazza Bistro Am See</b> - Barkeeper	Summer 2013, Summer 2014
<b>EDUCATION</b>	<b>ETHZ (Polytechnic Institute)</b>	09.2015 – <i>ongoing</i>
	Zürich, Switzerland Master of Science: Management, Technology and Economics	
	<b>Webb Institute</b>	08.2011 – 06.2015
	Glen Cove, NY, USA Dual-Bachelor of Science: Naval Architecture and Marine Engineering Thesis: <i>Big Data Methods for Reducing Operating Costs at Stolt Tankers B.V.</i>	
<b>EDUCATION</b>	<b>EPFL (Polytechnic Institute)</b>	08.2010 – 12.2010
	Lausanne, Switzerland Bachelor of Science: Mechanical Engineering (transfer after one semester)	
	<b>Lycée Français “Marie Curie” de Zürich</b>	07.2000 – 07.2010
Zürich, Switzerland Baccalauréat Français diploma – 17.1/20		
<b>ACTIVITIES, SCHOLARSHIPS &amp; AWARDS</b>	OBIS Student Organization Board Member	
	Entrepreneurial Enabler	2017 – <i>ongoing</i>
	Alumni Relations Manager	2016 – 2017
	CMA Education Foundation Academic Scholarship	2015
	4th worldwide in the mathematics <i>Kangourou</i> competition (French speaking countries)	2009
<b>REFERENCES</b>	Available upon request.	